

# TOP 20 DIRECT MAIL MANUFACTURERS

Rank	Company	Direct Mail Sales \$(000)	Total Sales \$(000)
1	Design Distributors, Deer Park, N.Y.	12,000	16,000
2	Creative Automation, Hillside, Ill.	9,411	34,000
3	Fisher Group, Hiawatha, Iowa	8,232	19,600
4	Champion Industries, Huntington, W. Va.	8,134	162,685
5	PrintXcel – A Custom Resale Group, Peachtree City, Ga.	7,686	54,900
6	Bradley Graphic Solutions, Bensalem, Pa.	7,040	12,800
7	Ennis, Midlothian, Texas	5,840	584,029
8	ProDocumentSolutions, Paso Robles, Calif.	5,141	17,138
9	InfoSeal, Roanoke, Va.	4,800	16,000
10	New Jersey Business Forms, Englewood, N.J.	4,200	14,000
11	USA/docufinish, Plainfield, Ill.	3,640	9,100
12	Foster Printing Service, Michigan City, Ind.	3,600	12,000
13	Maggio Data Forms, Hauppauge, N.Y.	2,632	26,320
14	Data Papers, Muncy, Pa.	2,473	17,664
15	Diversified Business Systems, Haverhill, Mass.	2,112	9,600
16	Corporate Disk Company, McHenry, Ill.	2,100	14,000
17	The Regal Press, Norwood, Mass.	2,000	20,000
18	Wise, Alpharetta, Ga.	1,950	65,000
19	Datatel Resources Corp., Monaca, Pa.	1,600	16,000
20	Printgraphics, Vandalia, Ohio	1,591	14,461